

CAD IT: THE BOARD OF DIRECTORS APPROVES THE INTERIM MANAGEMENT REPORT AT 31ST MARCH 2013

In the first quarter of 2013, the CAD IT Group registered a Production Value of Euro 13.0 million, compared to the Euro 13.6 million in the first quarter of 2012.

EBITDA stands at Euro 1.3 million (Euro 1.8 million in the first quarter of 2012).

EBIT stands at Euro 0.2 million (Euro 0.9 million in the first quarter of 2012).

Result of the period net of third party share stands at Euro 0.4 million (Euro 1.0 million in the first quarter 2012).

The Consolidated Net Financial Position at 31st March 2013 is in credit by Euro 5.6 million compared to the Euro 3.9 million registered at 31st December 2012.

The Board of Directors of CAD IT S.p.A. (www.caditgroup.com), leader in the Italian financial software market and listed in the STAR segment of Borsa Italiana, today approved the Interim Management Report at 31st March 2013.

The main results in regard to the Consolidated Profit and Loss account at 31st March 2013 are as follows:

- **Production Value** of Euro 13.0 million compared to Euro 13.6 million in the first quarter of 2012. The internal work capitalized for the development of new products (internal work capitalized under fixed assets) stands at Euro 0.9 million, in line with the first quarter of previous year;
- **Gross Operational Result (EBITDA)** of Euro 1.3 million, corresponding to 9.7% of the Production Value, compared to Euro 1.8 million in the first quarter of 2012 (12.9% of the Production Value);
- **Operational Result (EBIT)** of Euro 0.2 million corresponding to 1.3% of the Production Value, compared to Euro 0.9 million in the first quarter of 2012 (6.8% of the Production Value);
- **Result of the period net of third party share** of Euro 0.4 million (3.3% of the Production Value) compared to Euro 1.0 million registered in the first quarter of 2012 (7.6% of the Production Value).

The **Consolidated Net Financial Position** at 31st March 2013 is **in credit** by Euro 5.6 million compared to Euro 3.9 million registered at 31st December 2012 and to Euro 7.3 million registered at 31st March 2012.

* * *

The manager responsible for preparing the company's financial reports, Maria Rosa Mazzi, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records.

* * *

The CAD IT S.p.A. Board of Directors has positively assessed the subsistence of the necessary requirements for its independent directors as set down by the Corporate Governance Code of the Borsa Italiana S.p.A..

* * *

The Interim Management Report at 31st March 2013 will be made available to the public at CAD IT S.p.A. registered office, at Borsa Italiana S.p.A. and in the Investor Relations section on the company's internet website www.caditgroup.com, within the deadlines provided for by law. Written notification of such publication will be given.

Consolidated income statement

(in thousands of Euro)

	31/03/2013		31/03/2012		Period variations	
	€/000	% PV	€/000	% PV	absolute	%
Income from sales and services	12,110	92.9%	12,744	93.6%	(634)	(5.0%)
Asset increases due to internal work	895	6.9%	875	6.4%	21	2.3%
Other revenue and receipts	36	0.3%	2	0.0%	34	n.s.
Production value – PV	13,041	100.0%	13,620	100.0%	(580)	(4.3%)
Purchase costs	(90)	(0.7%)	(127)	(0.9%)	37	(29.1%)
Service costs	(2,080)	(15.9%)	(2,328)	(17.1%)	249	(10.7%)
Other operational costs	(147)	(1.1%)	(205)	(1.5%)	58	(28.3%)
Added value	10,724	82.2%	10,960	80.5%	(236)	(2.2%)
Labour costs	(8,929)	(68.5%)	(8,683)	(63.7%)	(246)	2.8%
Other administrative expenses	(535)	(4.1%)	(525)	(3.9%)	(10)	1.9%
Gross operational result – EBITDA	1,260	9.7%	1,753	12.9%	(493)	(28.1%)
Allocation to fund and credit depreciation	(2)	(0.0%)	(3)	(0.0%)	0	(10.7%)
Intangible fixed asset amortization	(972)	(7.5%)	(676)	(5.0%)	(296)	43.8%
Tangible fixed asset amortization	(120)	(0.9%)	(150)	(1.1%)	31	(20.3%)
Operational result - EBIT	166	1.3%	924	6.8%	(758)	(82.0%)
Financial income	20	0.2%	37	0.3%	(17)	(46.5%)
Financial expenses	(11)	(0.1%)	(21)	(0.2%)	10	(47.1%)
Ordinary result	175	1.3%	940	6.9%	(765)	(81.4%)
Revaluations and depreciations	194	1.5%	203	1.5%	(8)	(4.2%)
Pre-tax result	369	2.8%	1,143	8.4%	(774)	(67.7%)
Pre-tax result attributable to:						
Non-controlling interests	(61)	(0.5%)	111	0.8%	171	(154.8%)
Owners of the parent	430	3.3%	1,032	7.6%	(602)	(58.3%)

Consolidated statement of comprehensive income

(in thousands of Euro)

	<i>I Quarter 2013</i>	<i>I Quarter 2012</i>
Pre-tax result for the period	369	1,143
Other comprehensive income that will not be reclassified subsequently to profit or loss		
Actuarial gains and losses on defined benefit liabilities	-	-
Other comprehensive income that will be reclassified subsequently to profit or loss		
Gains/(Losses) on fair value of available-for-sale financial assets	(4)	-
Reclassification adjustments: gains realized on disposal of available-for-sale	(69)	-
Total Comprehensive income	296	1,143
Comprehensive income attributable to:		
- Non- controlling interests	(61)	111
- Owners of the parent	357	1,032

Consolidated Statement of financial position

(in thousands of Euro)

ASSETS	31/03/2013	31/12/2012
A) Non-Current Assets		
Property, plant and equipment	17,709	17,783
Intangible assets	20,697	20,750
Goodwill	8,309	8,309
Investments	300	342
Other financial assets available for sale	76	243
Other non-current credits	200	162
Credits due to deferred taxes	746	746
TOTAL NON-CURRENT ASSETS	48,036	48,335
B) Current Assets		
Inventories	128	82
Ongoing orders	-	-
Trade receivables and other credits	29,784	28,687
Tax credits	1,946	1,962
Cash on hand and other equivalent assets	6,077	5,977
TOTAL CURRENT ASSETS	37,936	36,708
TOTAL ASSETS	85,972	85,043

EQUITY AND LIABILITIES	31/03/2013	31/12/2012
A) Equity		
Company capital	4,670	4,670
Reserves	35,276	35,349
Accumulated profits/losses	16,825	16,395
Company capital and reserves attributable to owners of the parent	56,772	56,414
Capital and reserves of third parties	2,574	2,258
Profit (loss) of third parties	(61)	316
Non-controlling interests	2,514	2,574
TOTAL EQUITY	59,285	58,989
B) Non-current liabilities		
Financing	0	0
Deferred tax liabilities	3,374	3,374
Employee benefits and quiescence provisions	6,860	6,784
Expense and risk provisions	147	151
TOTAL NON-CURRENT LIABILITIES	10,381	10,309
C) Current liabilities		
Trade payables	6,249	3,803
Current tax payables	1,603	2,543
Short-term financing	475	2,092
Other liabilities	7,979	7,307
TOTAL CURRENT LIABILITIES	16,306	15,745
TOTAL LIABILITIES AND EQUITY	85,972	85,043

Consolidated Cash Flow Statement

(in thousands of Euro)

	I Quarter 2013	I Quarter 2012
Opening cash balances and equivalents	3,885	5,401
<u>OPERATING ACTIVITIES</u>		
Profit (loss) for the period	369	1,143
Amortisation, revaluation and depreciation:		
- Property, plant and equipment amortisation	120	150
- Intangible fixed asset amortisation	972	676
- revaluation of investments and financial assets available for sale	(194)	(203)
- depreciation of investments and financial assets available for sale	0	0
Allocations (utilization) of provisions	72	17
Financial performance:		
- Net financial receipts (charges)	(9)	(16)
- Profit / (losses) on exchanges	(0)	(0)
Working capital variations	1,050	872
Income taxes paid	0	0
Interest paid	(11)	(21)
(A) Cash flows from (used in) operating activities	2,369	2,618
<u>INVESTMENT ACTIVITIES</u>		
Investments in activities		
- Property, plant and equipment purchases	(47)	(43)
- Intangible assets purchases/development	(919)	(899)
- increase in other fixed assets	(38)	(32)
Disinvestment activities		
- Property, plant and equipment transfers	1	0
- Assets available for sale transfers	169	171
- Decrease in other fixed assets	0	10
Cashed Interest	20	37
Cashed dividends	163	159
B) Cash flows from (used in) investment activities	(652)	(597)
<u>FINANCING ACTIVITIES</u>		
Medium/long term financing repayment	-	(8)
Dividends paid	-	0
(C) Cash flows from (used in) financing activities	-	(8)
(A+B+C) Cash balances and equivalents net changes	1,717	2,013
Closing cash balances and equivalents	5,602	7,414

Consolidated net financial position

(in thousands of Euro)

<i>Net consolidated financial position</i>	31/03/2013	31/12/2012	31/03/2012
Cash-on-hand and at bank	3,570	3,487	5,863
Capitalization insurance policies	2,508	2,490	2,444
Payables due to banks current portion	(475)	(2,092)	(893)
Net short-term financial position/(indebtedness)	5,602	3,885	7,414
Long-term loans	-	-	(111)
Net long-term financial position/(indebtedness)	-	-	(111)
Net financial position/(indebtedness)	5,602	3,885	7,303

THE CAD IT GROUP

CAD IT is at the head of a group that represents one of the most dynamic organisations in the Italian Information Technology sector.

The group aims its operations at the banking-insurance sector, the business world and public administration, and has been offering software solutions, maintenance, customizing, integration and other correlated services, from application management to outsourcing and consulting to training for over 35 years.

The CAD IT Group, with head offices in Verona, operates in Italy through its own branches and associated companies in Milan, Rome, Prato, Padua and Mantua.

CAD IT is leader in the Italian software market for the banking sector with its main product, Financial Area, a programme which completely manages all functions connected to the negotiation, settlement and administration of security transactions, debentures, derivatives (in any currency) and adopted by the majority of Italian banking outlets.

In addition, the Group boasts a long-standing activity in the industrial sector and the capacity to offer solutions for e-business, credit and industrial companies in constant evolution.

Solutions for Public Administration is the most recent sector but one which capitalises the Group's traditional skills, such as its twenty-year experience in the development of systems for the computerisation of public bodies.

Contacts: CAD IT S.p.A.
Investor Relations Office
 Michele Zanella
 Daniela Corona
 Tel. +39 045 8211 236
 investor@cadit.it
www.caditgroup.com