

(Translation from the Italian original which remains the definitive version)

Quarterly figures and related information

Third quarter 2003

Via Torricelli , 44/a 37136 Verona Tel. 045 8211111 Fax. 045 8211110 www.cadit.it cadit@cadit.it



CONTENTS

Corpo	rate Bodies	3
Summ	ary schedules	5
Con.	solidated profit and loss account for the period ended 30 September 2003	5
Con.	solidated turnover - goods and services at 30 September 2003	6
Net o	consolidated financial position as at 30 September 2003	6
Inve	stments in intangible fixed assets at 30 September 2003	7
Inve	stments in tangible fixed assets at 30 September 2003	7
Inve	stments in financial fixed assets at 30 September 2003	8
Sum	mary of investments - third quarter 2003	8
Inforn	nation on the financial schedules	9
1	Foreword	9
2	Information on CAD IT S.p.A.	9
3	Activities of the Group	9
4	Consolidation area	9
	4.1 Companies valued using the equity method	10
	4.2 Other investments	10
5	Accounting policies	11
	5.1 Recognition of revenues and costs	11
	5.2 Comparison with previous periods	11
	5.3 Annexes and notes	11
6	Performance	11
	6.1 Results and information on the most significant components of operating profit	12
	6.2 The market	12
	6.3 Research and development	12
	6.4 Turnover - goods and services	13
	6.5 Gross operating result (EBITDA)	
	6.6 Operating profit (EBIT)	13
	6.7 Financial income and charges	
7	Net consolidated financial position	14
	7.1 Cash flow statement	15
	7.2 Shareholders' equities of the parent company and the Group	16
8	Investments	
9	Personnel	
10	O Significant events at 30 September 2003 and expected future developments	17



Corporate Bodies

BOARD STATUTORY OF DIRECTORS 1 AUDITORS

GIUSEPPE DAL CORTIVO SONIA MAZZI Chairman and Managing Director Chairwoman

LUIGI ZANELLA GIUSEPPE CEREGHINI Managing Director Statutory Auditor

GIAMPIETRO MAGNANI GIANNICOLA CUSUMANO
Managing Director Statutory Auditor

MAURIZIO RIZZOLI Managing Director

PAOLO DAL CORTIVO

FRANCESCO ROSSI GIAN PAOLO RANOCCHI Substitute Statutory Auditor

LAMBERTO LAMBERTINI

CESARE BRENA

ALBERTO MIAZZI Substitute Statutory Auditor

AUDITORS KPMG S.p.A.

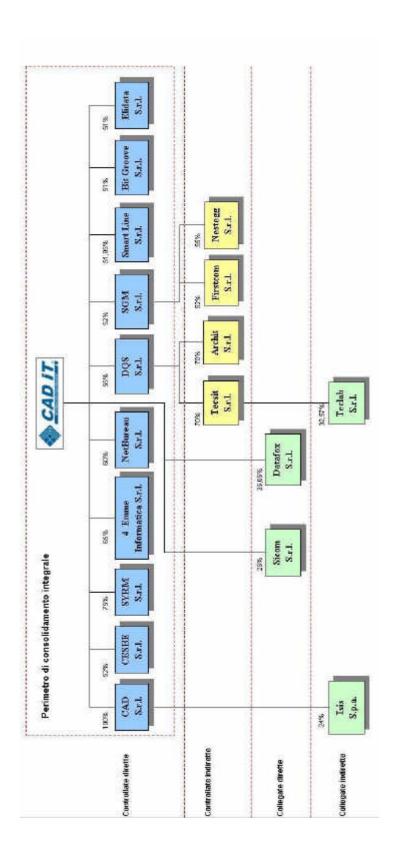
The Chairman and Managing Director of the parent company CAD IT S.p.A., Giuseppe Dal Corti vo, is authorised to perform all ordinary and extraordinary administrative duties, excluding only those which can not be delegated by law and those assigned to the Board of Directors by article 14 of the company by-laws. The principal duties assigned to the Board of Directors by the company by-laws are: the examination and approval of the strategic, industrial and financial plans of the company, the appointment of the general managers, the purchase, sale, exchange or transfer of fixed assets and real estate rights, the granting of collateral on fixed assets; the set up of new subsidiaries and the take-over, acquisition or sale of corporate investments; the acquisition, exchange or transfer of the whole company or of business lines. Furthermore, the Board of Directors is authorised to take on any kind of obligations amounting to more than Euro 4 million, and to stand surety by way of collateral or personal or other guarantees of any amount, if issued on behalf of third parties other than the parent company or its subsidiaries.

Each of the managing directors is authorised to perform all ordinary administrative duties including ordering banking transactions not exceeding Euro 1 million each. They are also authorised to acquire or sell registered moveable assets.

⁽¹⁾ Appointed on 30 April 2003

⁽²⁾ Appointed on 30 April 2003







Summary schedules

Consolidated profit and loss account for the period ended 30 September 2003

Consolidated profit and loss								
account	Third qua	rter	Third qua	ırter	Period 20	003	Period 20	002
	2003		2002		01/01 - 30/	/09	01/01 - 30/	09
Γurnover - goods and services	12,680,160	98.97%	12,907,473	99.39%	41,492,232	99.06%	42,852,390	99.57%
Variation in contract work in								
progress	81,000	0.63%	(10,000)	(0.08%)	250,000	0.60%	0	0.00%
Other revenues and income	50,815	0.40%	89,544	0.69%	144,062	0.34%	184,050	0.43%
Production revenues	12,811,975	100.00%	12,987,017	100.00%	41,886,294	100.00%	43,036,440	100.00%
Raw materials, consumables and								
supplies	(252,827)	(1.97%)	(266,431)	(2.05%)	(819,733)	(1.96%)	(1,024,610)	(2.38%)
Services	(2,460,517)	(19.20%)	(3,027,021)	(23.31%)	(8,224,161)	(19.63%)	(9,587,436)	(22.28%)
Other operating costs	(211,628)	(1.65%)	(311,664)	(2.40%)	(669,552)	(1.60%)	(1,019,902)	(2.37%)
	(211,020)	(1.0570)	(811,001)	(2.1070)	(00),552)	(1.0070)	(1,015,502)	(2.57,0)
Added value	9,887,003	77.17%	9,381,901	72.24%	32,172,848	76.81%	31,404,492	72.97%
Autour Ferrie	2,007,002	77.1770	2,201,201	72.2170	32,172,010	70.0170	31,101,152	72.7770
Personnal evnences	(6,699,396)	(52.200()	(6.700.030)	(52.210/)	(21,027,207)	(50.200()	(21 144 901)	(40.120/)
Personnel expenses	(6,688,286)	(52.20%)	(6,780,929)	(52.21%)	(21,026,207)	(50.20%)	(21,144,801)	(49.13%)
Other administrative expenses	(636,429)	(4.97%)	(708,101)	(5.45%)	(1,985,528)	(4.74%)	(2,023,245)	(4.70%)
Gross operating result (EBITDA)	2,562,288	20.00%	1,892,871	14.58%	9,161,113	21.87%	8,236,446	19.14%
Accrual to provision for bad debts	13,540	0.11%	(25,280)	(0.19%)	(76,904)	(0.18%)	(90,579)	(0.21%)
Amortisation and depreciation								
- Amortisation of intangible fixed								
assets	(684,619)	(5.34%)	(676,750)	(5.21%)	(2,055,610)	(4.91%)	(1,970,816)	(4.58%)
- Depreciation of tangible fixed								
assets	(251,807)	(1.97%)	(178,569)	(1.37%)	(749,640)	(1.79%)	(586,771)	(1.36%)
Other accruals	3,811	0.03%	(516)	(0.00%)	(26,023)	(0.06%)	(1,032)	(0.00%)
Operating profit (EBIT)	1,643,213	12.83%	1,011,756	7.79%	6,252,936	14.93%	5,587,248	12.98%
Financial income and charges, net	40,976	0.32%	281,473	2.17%	383,930	0.92%	1,068,049	2.48%
Profit from ordinary activities	1,684,189	13.15%	1,293,229	9.96%	6,636,866	15.84%	6,655,297	15.46%
	, , , , , , , , , , , , , , , , , , , ,		, ,		.,,			
Revaluations and write-downs	78,053	0.61%	9,414	0.07%	229,297	0.55%	70,645	0.16%
Extraordinary income and expenses	(1,472)	(0.01%)	(21,791)	(0.17%)	63,057	0.15%	341,309	0.79%
Extraordinary meonic and expenses	(1,472)	(0.0170)	(21,791)	(0.1770)	03,037	0.1370	341,309	0.7970
Profit before taxation and minority								
interests	1,760,770	13.74%	1,280,852	9.86%	6,929,220	16.54%	7,067,251	16.42%
	-,. 55,,, 5	-51, 1,0	2,200,002	,100,0	-,- 22,220	- 515 170	.,007,201	23.12/0
Profit /(loss) of minority interests	(1.002.005)	(0.500)	(7.17.026)	(F. F. CO.)	(2.2.12.010)	(F. FOO.)	(1.007.22.0	(4.100()
perfore taxation	(1,092,005)	(8.52%)	(747,830)	(5.76%)	(2,342,018)	(5.59%)	(1,805,234)	(4.19%)
Profit/(loss) of the Group before								
axation	668,765	5.22%	533,022	4.10%	4,587,202	10.95%	5,262,017	12.23%



Consolidated turnover - goods and services at 30 September 2003

Turnover - goods and services	Third qua	rter	Third qua	ırter	Period 2	003	Period 2	002
	2003		2002		01/01 - 3	0/09	01/01 - 3	0/09
Financial instruments B.O.	8,674,885	68.41%	9,061,123	70.20%	30,109,461	72.57%	30,821,859	71.93%
Banking services software	2,318,421	18.28%	1,661,657	12.87%	5,721,305	13.79%	5,005,192	11.68%
Integrated IT systems	91,695	0.72%	169,953	1.32%	483,920	1.17%	1,000,732	2.34%
Training, organisation								
consulting	168,446	1.33%	161,640	1.25%	750,939	1.81%	661,588	1.54%
New technologies	510,494	4.03%	775,761	6.01%	1,502,038	3.62%	1,991,142	4.65%
Total banking division	11,763,941	92.77%	11,830,133	91.65%	38,567,663	92.95%	39,480,513	92.13%
Industrial hardware, software	743,713	5.87%	967,844	7.50%	2,404,532	5.80%	2,968,854	6.93%
Consulting, training and								
industrial services	172,506	1.36%	109,496	0.85%	520,037	1.25%	403,023	0.94%
Total industrial division	916,219	7.23%	1,077,340	8.35%	2,924,569	7.05%	3,371,877	7.87%
Total turnover - goods and								
services	12,680,160	100.00%	12,907,473	100.00%	41,492,232	100.00%	42,852,390	100.00%

Net consolidated financial position as at 30 September 2003

Net financial position	As at 30.09.2003	As at 30.06.2003	As at 31.03.2003	As at 31.12.2002	As at 30.09.2002
Cash, bank current accounts	6,952,381	6,478,264	33,123,977	27,069,127	29,563,122
Financial assets not of a fixed nature	5,379,010	5,335,346	5,292,157	5,249,442	5,180,343
Sums due to banks net of short-term portion of medium to long-term financing	(697,173)	(838,399)	(739,621)	(842,662)	(671,232)
Net short-term financial position/(indebtedness)	11,634,218	10,975,211	37,676,513	31,475,907	34,072,232
Long-term financing net of short-term portion					(7,747)
Net long-term financial position/(indebtedness)					(7,747)
Net financial position/(indebtedness)	11,634,218	10,975,211	37,676,513	31,475,907	34,064,485



Investments in intangible fixed assets at 30 September 2003

Intangible fixed assets	Start-up and capital costs	Industrial patents and similar rights	Licences, trademarks and similar rights	Goodwill	Assets under development and payments on account	Goodwill arising on consolidation	Other intangible fixed assets	Total
Purchase or production cost	4,425,218	38,479	1,706,321	32,537	116,009	12,118,661	1,255,414	19,692,639
Previous years revaluations Previous years amortisation and write-downs Adjustments to previous years write-downs	(2,661,528)	(22,467)	(1,338,204)	(13,015)		(2,849,169)	(375,371)	(7,259,754)
Opening value	1,763,690	16,012	368,117	19,522	116,009	9,269,492	880,043	12,432,886
Variation in consolidation area								
Purchases			766,040		129,236			895,276
Transfers Reduction in amortisation due to disposals			245,966		(245,245)			721
Disposals								
Revaluations for the year Amortisation and write-downs for the year Adjustments to write-downs for the year	(661,648)	(12,009)	(394,419)	(2,440)		(907,985) (10,972)	(77,109)	(2,055,610) (10,972)
Total intangible fixed assets	1,102,042	4,003	985,704	17,082		8,350,535	802,935	11,262,301
(of which revaluations)								

Investments in tangible fixed assets at 30 September 2003

Tangible fixed assets	Land and buildings	Plant and machinery	Industrial and commercial equipment	Other tangible fixed assets	Assets under construction	Total
Purchase or production cost	11,537,114	460,509	609	4,816,960		16,815,193
Previous years revaluations	120,837					120,837
Previous year depreciation and write- downs Adjustments to previous years write- downs	(224,307)	(249,253)	(126)	(2,724,446)		(3,198,132)
Opening value	11,433,644	211,256	484	2,090,803		13,736,187
Variation in consolidation area						
Purchases	137,295	32,776	553	178,491		349,115
Transfers		704	(555)	(870)		(721)
Reduction in depreciation due to disposals		29,365	72	114,157		143,594
Disposals		(36,706)		(124,126)		(160,832)
Revaluations for the year Depreciation and write-downs for the year Adjustments to write-downs for the year	(267,380)	(43,398)	(271)	(438,591)		(749,640)
	11 202 550	102.00=	202	1.010.054		12.217.722
Total tangible fixed assets	11,303,559	193,997	282	1,819,864		13,317,703
(of which revaluations)	120,837					120,837



Investments in financial fixed assets at 30 September 2003

Financial fixed assets	Investments	Amounts receivable	Securities	Own shares	Consolidation adjustments	Total
Purchase cost	20,133,278	69,853			(13,573,466)	6,629,665
Previous years revaluations					197,432	197,432
Previous years write-downs	(18,623)	(1,402)			(33,447)	(53,472)
Adjustments to previous years write- downs						
Opening value	20,114,655	68,451			(13,409,481)	6,773,625
Variation in consolidation area						
Purchases - subscriptions		26,599				26,599
Transfers						
Reimbursements		(16,198)				(16,198)
Disposals						
Revaluations for the year		762			146,092	146,854
Write-downs for the year					(26,334)	(26,334)
Adjustments to write-downs for the year	(10,972)				10,972	
Total financial fixed assets	20,103,684	79,613			(13,278,751)	6,904,546

Summary of investments - third quarter 2003

	3rd quarter	3rd quarter	Period	Period
Summary of investments	2003 2002		01/01 - 30/09/2003	01/01 - 30/09/2002
Intangible fixed assets Assets under development and payments on account	7,895	290,597	895,997	945,446
Plant, machinery, equipment and other tangible fixed assets	49,089	2,407,546	348,394	2,801,844
Buildings under construction and payments on account		(211,434)		1,964,432
Total investments in tangible and intangible fixed	56.005	2.496.700	1.244.201	5 711 701
Shareholdings and financial investments	56,985	2,486,709 26		5,711,721 1,019,737
Financial amounts receivable	4,440	5,221	26,599	6,388
Total shareholdings and financial investments	4,440	5,247	26,599	1,026,125
Total investments	61,425	2,491,956	1,270,990	6,737,846



Information on the financial schedules

1 Foreword

In accordance with the new regulations governing the terms and requirements for the disclosure of quarterly schedules by the companies listed on the "New Market", the required data is presented here on a consolidated basis, as CAD IT S.p.A. is required to prepare consolidated financial statements.

This document comprises the required financial schedules and related information of the directors and has been prepared in accordance with the accounting principles established for the preparation of annual consolidated financial statements.

Unless otherwise indicated, the monetary items of the financial schedules are stated in Euros, those reported in the related information are stated in thousands of Euros.

2 Information on CAD IT S.p.A.

CAD IT was set up as a joint stock company under Italian law.

The registered office and the administrative and operating offices are in Via Torricelli no. 44/a, Verona.

The company is registered in the Verona Company Register under no. 01992770238.

At 30 September 2003, share capital amounts to €4,669,600, fully subscribed and paid-in, and comprises 8,980,000 ordinary shares, each with equal rights.

These shares are nominal and cannot be divided. Each of them entitles to one vote in the ordinary and extraordinary meetings of the company and to the execution of all other corporate and property rights in accordance with the law and the company's by-laws. They can be freely transferred with no limitation.

3 Activities of the Group

CAD IT Group has developed and distributed IT solutions for the banking sector and the small to medium size industry for over 20 years. It provides standard and customised application software, maintenance and upgrading services as well as consulting and training services.

CAD IT has become the Italian market leader in the supply of IT solutions in the financial sector with its Finance Area software, adopted by over 50% of the Italian bank branches, for the complete management of negotiations and related functions, as well as the regulation and administration of purchases and sales of shares, bonds and derivatives in any currency in the Italian and foreign regulated markets.

In addition, in synergy with its activities in the financial sector, the Group has long operated in the industry sector, providing and continuing to develop e-business solutions for banks and industrial companies.

Over the past years, the company has made significant investments in new products that allow taking advantage of the latest and most sophisticated technologies.

4 Consolidation area

The fully consolidated companies included in the financial schedules of CAD IT Group at 30 September 2003 are the following:



Fully consolidated companies	Registered office	Percentage of control	Percentage of interest of the Group
CAD IT S.p.A Parent company	Verona	-	-
Direct subsidiaries:			
CAD S.r.l.	Verona	100.00%	100.00%
Cesbe S.r.l.	Verona	52.00%	52.00%
Syrm S.r.l.	Verona	75.00%	75.00%
4 Emme Informatica S.r.l.	Lodi	65.00%	65.00%
NetBureau S.r.l.	Milan	60.00%	60.00%
SGM S.r.l.	Padua	52.00%	52.00%
DQS S.r.l.	Roma	55.00%	55.00%
Smart Line S.r.l.	Avellino	51.05%	51.05%
Bit Groove S.r.l.	Agliana (PT)	51.00%	51.00%
Elidata S.r.l.	Castiglione d'Adda (LO)	51.00%	51.00%

Compared to 30 September 2002, the full consolidation area remains unchanged.

4.1 Companies valued using the equity method

The following indirect subsidiaries, which are valued using the equity method, are excluded from the full consolidation area:

- Tecsit S.r.l., controlled by DQS S.r.l., as it operates in a sector different from that of the Group;
- Arch It S.r.l., controlled by DQS S.r.l. and immaterial;
- Firstcom S.r.l., controlled by SGM S.r.l. and immaterial;
- Nestegg S.r.l., controlled by SGM S.r.l. and immaterial;

Total assets and revenues of the non-consolidated indirect subsidiaries represent 0.85% and 1.35% of the Group's assets and revenues, respectively.

4.2 Other investments

The following investments are valued at cost or equity value, possibly reduced in case of permanent impairment in value.

The principal direct and indirect associated companies are as follows:

Directly associated companies	Registered office	Percentage of investment	Percentage of interest of the Group
Datafox S.r.l.	Firenze	35.055	35.055
Sicom S.r.l.	Viadana (MN)	25.000	25.000

Indirectly associated companies	Registered office	Percentage of investment	Percentage of interest of the Group
Isis S.p.A.	Rep. San Marino	24.000	24.000
Teclab S.r.l.	La Spezia	32.571	12.540



5 Accounting policies

The accounting policies adopted to present the consolidated quarterly schedules and figures are consistent with those adopted in the preparation of the consolidated financial statements.

The captions are valued in line with the general principles of prudence and accruals on a going concern basis.

No exceptional cases were identified such as to require waivers to the regulations for financial statements set out in paragraph 4 of article 2423 of the Italian Civil Code.

Estimates, which have been used where necessary to correctly reflect the Group's financial position and results for the period, are immaterial.

As CAD IT S.p.A. is obliged to prepare consolidated financial statements, this quarterly report has been drawn up on a consolidated basis.

5.1 Recognition of revenues and costs

Revenues and income are prudently accounted for according to the concepts of prudence and accruals basis. Unrealised profits, even becoming known at a subsequent date, are excluded also taking into consideration the risks and losses accrued in the period.

Assistance and/or maintenance services provided to customers against payment of an annual fee are recorded on an accruals basis.

Costs are recognised on a similar basis to revenues.

5.2 Comparison with previous periods

The profit and loss account figures and gross investments in fixed assets relate to the quarter of reference and to the period from 1 January 2003 to 30 September 2003. They are compared to the same previous year periods.

The figures representing the net financial position are compared with the figures of the previous quarter and the previous year end.

The financial schedules are comparable with the information provided in the half-year report and the consolidated financial statements.

5.3 Annexes and notes

The following consolidated figures of the Group introduce this information on the quarterly figures:

- reclassified profit and loss account;
- turnover goods and services;
- net financial position;
- investments in intangible, tangible and financial operating fixed assets.

6 Performance

The Group recorded a positive consolidated profit of Euro 668.8 thousand in the quarter of reference, compared to Euro 533.0 thousand for the same period in 2002, before taxation and after minority interest before taxation of Euro 1,092.0 thousand (Euro 747.8 thousand in the same previous year period).



6.1 Results and information on the most significant components of operating profit

Added value records an increase of approximately 4.93 percentage points and of 5.42 percentage points in gross operating result (EBITDA), which increases to Euro 2,562.3 thousand compared to Euro 1,892.9 thousand in the corresponding quarter in 2002.

Operating profit (EBIT) at 30 September 2003 amounts to Euro 6,252.9 thousand, compared to Euro 5,587.2 thousand in the corresponding period in 2002. The variation is principally due to the increase in added value margin, which rose by Euro 9,887.0 thousand in the quarter (Euro 9,381.9 thousand in the same previous year period) while total added value at 30 September 2003 amounts to Euro 32,172.8 thousand (Euro 31,404.5 in the same previous year period).

Production revenues of the Group amount to Euro 12,811.9 thousand in the third quarter 2003, against Euro 12,987.0 thousand in the corresponding previous year period, which confirms the increase in the contribution margin of production revenues.

6.2 The market

No events occurred, nor clear symptoms were perceived, such as to modify the future prospects of the market of reference, which still remain fluctuating.

6.3 Research and development

Research and development investments are fully expensed in the period in which they are incurred and mainly consist of expenses for the personnel engaged in the design and development of new software.

The Group continues to design new modules to upgrade the technological and functional content of its broad range of software products already installed, in order to strengthen its core business. The substantial investments in research and development financed in 2002 are having a good effect on the market in terms of purchased licences.

Apart from the various projects and products related to the Finance Area, the new Private Banking and Asset Management platforms offered by CAD IT are meeting with great interest.

With respect to its new projects, it continued to intensify R&D activities for the SIBAC platform. This software has been created for the management of the entire IT systems of Italian and foreign banks and financial institutions. In this context, the marketing activity carried out by CAD IT on an international level together with its partners HP and Dynasty is intense.

The main projects in which the Group companies are involved are:

- CAD IT S.p.A. and CAD S.r.l. are developing new important modules of the Finance Area software, which will be launched into the market in 2003. They are also focused on the integration of the "Babele" software, produced by Bit Groove, with several products of the CAD IT Group offered to clients of both the industrial and banking sectors. The activities for the development of the new modules for the adjustment of the Finance Area to the new IAS are intense.
- Cesbe S.r.l. continues to invest in the technological and functional upgrading of its solutions for on-line trading and e-training solutions.
- NetBureau S.r.l. is developing vertical portals (mainly for financial purposes), Internet sites and e-commerce solutions using the technology of Macromedia-Allaire (international market leader for this technology), of which it is "Premier Partner" in Italy.
- SGM S.r.l. has developed vertical IT solutions of the SIGMAWEB software for various sectors.
- DQS S.r.l. is investing resources to re-engineer the procedure for the management of "depository



banks".

• Elidata S.r.l. continues investing to increase further the functions of its platform for linking to the financial markets.

Within the industrial division, notwithstanding the strong national and international competition, the results of the investments made for the ERP SIGMAWEB verticalisation are being obtained.

6.4 Turnover - goods and services

Turnover is summarised below by business line, with comparative figures of the prior year period. A breakdown by geographical area is not significant as almost all the Group's turnover is evenly achieved throughout Italy. Therefore it is not provided here.

Production revenues amount to Euro 12,680.1 thousand in the third quarter 2003 compared to Euro 12,907.5 thousand in the same previous year period.

Turnover - goods and services	Third quar	rter	Third qua	rter	Period		Perio	od
Turnover - goods and services	2003		2002		01/01 - 30/09	9/2003	01/01 - 30/	09/2002
Financial instruments B.O.	8.674.885	68.41%	9.061.123	70.20%	30.109.461	72.57%	30.821.859	71.93%
Banking services software	2.318.421	18.28%	1.661.657	12.87%	5.721.305	13.79%	5.005.192	11.68%
Integrated IT systems	91.695	0.72%	169.953	1.32%	483.920	1.17%	1.000.732	2.34%
Training, organisation								
consulting	168.446	1.33%	161.640	1.25%	750.939	1.81%	661.588	1.54%
New technologies	510.494	4.03%	775.761	6.01%	1.502.038	3.62%	1.991.142	4.65%
Total banking division	11.763.941	92.77%	11.830.133	91.65%	38.567.663	92.95%	39.480.513	92.13%
Industrial hardware, software	743.713	5.87%	967.844	7.50%	2.404.532	5.80%	2.968.854	6.93%
Consulting, training and								
industrial services	172.506	1.36%	109.496	0.85%	520.037	1.25%	403.023	0.94%
Total industrial division	916.219	7.23%	1.077.340	8.35%	2.924.569	7.05%	3.371.877	7.87%
Total turnover - goods and								
services	12.680.160	100.00%	12.907.473	100.00%	41.492.232	100.00%	42.852.390	100.00%

6.5 Gross operating result (EBITDA)

The gross operating result for the third quarter of 2003 (Euro 2,562.3 thousand) is equal to 20.0%, of production revenues, while the gross operating result for the third quarter 2002 amounted to Euro 1,892.9 thousand, equal to 14.58% of production revenues.

The increase in operating profit for the quarter mainly derives from the improved gross operating result, which has allowed the achievement of positive results, as already mentioned in paragraph 6.1.

6.6 Operating profit (EBIT)

Operating profit for third quarter 2003 reached Euro 1,643.2 thousand compared to Euro 1,011.8 thousand in the corresponding previous year period.

Amortisation and depreciation and accruals for the third quarter of 2003 total Euro 919.1 thousand compared to Euro 881.1 thousand in the same previous year period, with an increase of Euro 38.0 thousand.



6.7 Financial income and charges

Net financing activities resulted in an income of Euro 41.0 thousand in the third quarter of 2003 (Euro 281.5 thousand in the same previous year period); the balance has been affected by widespread lower return rates of the liquidity compared to the same previous year period, as well as by its reduction due to the allotments to shareholders passed on by the meetings of 9 and 30 April 2003.

Financial income and charges	Third quarter	Third quarter	Period	Period	Period
	2003	2002	1/1-30/9/2003	1/1-30/9/2002	1/1- 31/12/2002
Financial income from investments in other companies Financial income from receivables	1.767		58.237	116.474	119.180
classified as fixed assets	145	304	762	1.165	1.388
Financial income from invested liquidity					
Bank interest	67.110	311.991	409.479	1.014.355	1.350.550
Total other financial income	69.022	312.395	468.478	1.131.994	1.471.117
Interest expense and other financial					
charges	(28.046)	(30.922)	(84.548)	(63.945)	(91.753)
Financial income and charges, net	40.976	281.473	383.930	1.068.049	1.379.364

7 Net consolidated financial position

The net short-term consolidated financial position amounts to Euro 11,634.2 thousand at the end of the third quarter 2003, compared to Euro 10,975.2 thousand at 30 June 2003. It is to note that liquidity had decreased between the first and the second quarter of 2003, after an overall allotment to shareholders of Euro 28,556,400 in the second quarter 2003 according to the resolutions already mentioned in point 6.7.

Net financial position	at 30.09.2003	at 30.06.2003	at 31.03.2003	at 31.12.2002	at 30.09.2002
Cash, bank current accounts	6,952,381	6,478,264	33,123,977	27,069,127	29,563,122
Financial assets not of a fixed nature	5,379,010	5,335,346	5,292,157	5,249,442	5,180,343
Sums due to banks net of short-term portion of medium to long-term financing	(697,173)	(838,399)	(739,621)	(842,662)	(671,232)
Net short-term financial position/(indebtedness)	11,634,218	10,975,211	37,676,513	31,475,907	34,072,232
Long-term financing net of short-term portion					(7,747)
Net long-term financial position/(indebtedness)					(7,747)
Net financial position/(indebtedness)	11,634,218	10,975,211	37,676,513	31,475,907	34,064,485



7.1 Cash flow statement

	Cash flow statement of Cad It Group	at 30/09/2003	at 30/09/2002
	OPERATING ACTIVITIES		
2,566,895	Profit (loss) for the year	4,587,202	5,262,017
	Amortisation and depreciation:		
794,959	- tangible fixed assets	749,640	586,771
1,351,342	- intangible fixed assets	1,147,625	1,061,910
1,211,866	- goodwill arising on consolidation	907,985	908,900
	Accruals:		
1,335,537	- employees' leaving entitlement	995,379	938,569
1,264	- other provisions	26,023	1,032
71,873	Increase/(Utilisation) of provisions for contingencies and other charges	34,340	70,054
7,333,736	Sub-total	8,448,194	8,829,259
(471,059)	Utilisation of employees' leaving entitlement	(449,731)	(364,073
(1,1,00)	(Increase)/Decrease in receivables included under assets forming part of	(1.5,751)	(201,072
(302,241)	working capital	522,136	(3,807,871)
(176,884)	(Increase)/Decrease in inventory	(266,539)	(162,783)
12,051	(Increase)/Decrease in deferred expenses and accrued income	(179,682)	(82,889)
(2,593,154)	Increase/(Decrease) in accounts due to creditors	(889,654)	(1,113,729)
57,681	Increase/(Decrease) in accrued expenses and deferred income	1,747,938	1,398,938
355,722	Increase/(Decrease) in sums due to other financial institutions	(13,249)	15,617
(951,804)	Increase/(Decrease) in other non-financial payables	(216,013)	(44,099)
(4,069,687)	Sub-total	255,206	(4,160,889)
3,264,049	(A) - Cash flows from (for) operating activities	8,703,400	4,668,370
	INVESTING ACTIVITIES		
(26,900)	(Increase)/ Decrease in investments in subsidiary companies valued using the equity method	(107,707)	(5,168
(2,029,973)	(Increase)/Decrease in intangible fixed assets	(885,027)	(1,984,366)
(5,366,765)	(Increase)/Decrease in tangible fixed assets	(331,155)	(5,177,174)
(1,556)	(Increase)/Decrease in other fixed assets	(11,162)	(5,235)
(1,550)	Acquisition of investments in unconsolidated subsidiaries	(11,102)	(3,233)
(47,745)	(Increase)/Decrease in investments in associated companies	(12,051)	(51,221)
991	(Increase)/Decrease in other investments and securities	(12,031)	991
(7,471,948)	(B) - Cash flows from (for) investing activities	(1,347,102)	(7,222,174)
(7,4/1,940)		(1,347,102)	(7,222,174)
	FINANCING ACTIVITIES Learner (Decrease) in fragration models.		
	Increase/(Decrease) in financial payables	(26.040.000)	
-	Increase/(Decrease) in reserves	(26,940,000)	1.200.040
435,356	Minority interest	1,358,413	1,369,840
(5,837,000)	Distribution of dividends	(1,616,400)	(5,837,000)
	Capital injections	-	
	(C) - Cash flows from (for) financing activities	(27,197,987)	(4,467,160)
(5,401,644)			
	(A+B+C) - Total cash flows	(19,841,689)	(7,020,964)
(5,401,644) (9,609,543) 41,085,449	(A+B+C) - Total cash flows Opening liquid funds	(19,841,689) 31,475,907	(7,020,964) 41,085,449



7.2 Shareholders' equities of the parent company and the Group

The shareholders' equities of CAD IT S.p.A. and the Group at 30 September 2003, excluding current profit before taxation, are shown below:

Shareholders' equity excluding current profit	CAD IT S.p.A	CAD IT GROUP	
Share capital - Euro 4,669,600			
(8,980,000 shares each of Euro 0.52)	4,669,600	4,669,600	
Share premium reserve			
Other reserves	35,246,400	35,246,400	
Retained earnings	9,888,528	9,888,528	
Variation in retained earnings		(416,172)	
Total shareholders' equity excluding current profit			
	49,804,528	49,388,356	

8 Investments

As described in the 2002 annual report, the Group made considerable investments in the construction of the new Verona head offices owned by CAD IT S.p.A. as part of its programmed expansion. The head offices became operative in September 2002.

With a site of more than 7,000 square metres, this structure is one of the most modern centres for the production of IT software and the supply of services and organisation consulting for the financial and industrial sectors, with extremely high quality standards.

Investments in tangible and intangible fixed assets made by the consolidated companies in the third quarter of 2003 amount to only Euro 61.4 thousand (Euro 2,492 thousand in the same previous year period), while investments for the whole nine-month period ended 30 September 2003 amount to only Euro 1,271.0 thousand, compared to Euro 6,638.4 thousand in the corresponding previous year period. This slowdown is an effect of the strategic decisions taken by the latest directors' meeting.

The trend of investments is shown in the following table:



Summary of investments – Third quarter 2003

Summary of investments	Third quarter	Third quarter	Period	Period
	2003	2002	1/1-30/09/2003	1/1-30/09/2002
Intangible fixed assets	7.895	290,597	895,997	945,446
Assets under development and payments on	,,,,,			,
account				
Plant, machinery, equipment and other tangible	40.000			• 004 044
fixed assets	49,089	2,407,546	348,394	2,801,844
Buildings under construction and payments on				
account		(211,434)		1,964,432
Total investments in tangible and intangible				
fixed assets	56,985	2,486,709	1,244,391	5,711,721
Shareholdings and financial investments		26		1,019,737
Financial amounts receivable	4,440	5,221	26,599	6,388
Total shareholdings and financial investments	4,440	5,247	26,599	1,026,125
Total investments	61,425	2,491,956	1,270,990	6,737,846

Investments in intangible fixed assets mainly relate to the purchase costs of specific software necessary for production or the performance of the Group's activities.

9 Personnel

The Group's workforce decreased by 2 units at 30 September 2003 compared to the previous year end in line with its strategic human resources management plan, which even though privileging flexibility of structure, considers human resources as a guarantee for continued future development.

Personnel training is of particular importance to the Group, which specifically schedules refresher and training periods.

Information on the Group's employees at the end of each quarter in 2002 and 2003 is reported below:

Category of	at						
employees	30/09/2003	30/06/2003	31/03/2003	31/12/2002	30/09/2002	30/06/2002	31/03/2002
Management	15	15	15	15	3	3	3
White collars and junior management	611	620	621	611	631	632	620
Blue collars	1	1	1	2	2	2	2
Apprentices	3	3	4	4	3	3	3
Total	630	639	641	632	639	640	628

The average number of employees in 2002 was 632 units, while the average number of employees in the third quarter of 2003 is 636 units.

10 Significant events at 30 September 2003 and expected future developments

Subsequent to 30 September no important events affected significantly the Group's assets and results.



In the current year, signs of recovery in the demand for licences and services are expected to come from banks and industries further to the intense investment policy carried out by the Group in research and development, aimed at the realisation of new products.

As expected at the beginning of 2003, cash flows from operating activities are much higher than in the previous year (Euro 8.7 million in the first nine months of 2003 against Euro 4.7 million in the corresponding prior year period). This gap will be maintained also in the next months in favour of the net financial position, which drew up to Euro 11.6 million in September.

On behalf of the Board of I The Chairman	Directors
(Signed on the origin	al)
Giuseppe Dal Cortiv	70